

Division of Fleet Operations

YTD Financial Ratios - November FY04

Net Income by Program

Federal Surplus	(\$33,476.04)
State Surplus	\$59,625.51

General Fund Debt ¹

Fund 610 Federal Surplus	(\$126,741.43)
Fund 611 State Surplus	\$747,947.41

Retained Earnings by Program

Federal Surplus	(\$108,889.04)
State Surplus	\$24,910.51

Average A/R Age - Days

Federal Surplus	66
State Surplus	34

Federal Surplus

$\frac{\text{Revenue}}{\text{Employees}}$	=	$\frac{\$27,265.75}{2.3}$	=	\$11,854.67
$\frac{\text{Expenses}}{\text{Employees}}$	=	$\frac{\$60,741.79}{2.3}$	=	\$26,409.47
$\frac{\text{Expenses}}{\text{Revenue}}$	=	$\frac{\$60,741.79}{\$27,265.75}$	=	222.78%
$\frac{\text{Revenue}}{\text{Expenses}}$	=	$\frac{\$27,265.75}{\$60,741.79}$	=	44.89%
$\frac{\text{Revenue}}{\text{Federal Acquisition Value}}$	=	$\frac{\$27,265.75}{\$141,220.00}$	=	19.31%

State Surplus

$\frac{\text{Revenue}}{\text{Employees}}$	=	$\frac{\$215,731.96}{7.7}$	=	\$28,017.14
$\frac{\text{Expenses}}{\text{Employees}}$	=	$\frac{\$156,106.45}{7.7}$	=	\$20,273.56
$\frac{\text{Expenses}}{\text{Revenue}}$	=	$\frac{\$156,106.45}{\$215,731.96}$	=	72.36%
$\frac{\text{Revenue}}{\text{Expenses}}$	=	$\frac{\$215,731.96}{\$156,106.45}$	=	138.20%

Siezed Property

$\frac{\text{Transfer In}}{\text{Transfer Out}}$	=	$\frac{\$200,245.00}{\$200,245.00}$	=	100.00%
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General Fund debt is the current Fi-Net cash balance as of the end of the reporting period and does not include cash receipts that may have been accrued into revenue for the financial statements.

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Net Income by Program

Motor Pool	(\$1,042,709.85)
Daily Pools	(\$145,021.77)
Fuel Dispensing	\$1,463.33

General Fund Debt ¹

Fund 609 Fleet Services	(\$22,488,675.09)
Fund 612 Fuel Dispensing	(\$3,379,970.73)

Retained Earnings by Program

Motor Pool	\$2,394,672.38
Fuel Dispensing	(\$445,060.67)

Average A/R Age - Days

Fleet Services	260
Fuel Dispensing	120

Motor Pool

$\frac{\text{Revenue}}{\text{Employees}}$	=	$\frac{\$5,400,829.08}{14.2}$	=	\$380,340.08
$\frac{\text{Expenses}}{\text{Employees}}$	=	$\frac{\$6,443,538.93}{14.2}$	=	\$453,770.35
$\frac{\text{Expenses}}{\text{Revenue}}$	=	$\frac{\$6,443,538.93}{\$5,400,829.08}$	=	119.31%
$\frac{\text{Revenue}}{\text{Expenses}}$	=	$\frac{\$5,400,829.08}{\$6,443,538.93}$	=	83.82%

Daily Pools

$\frac{\text{Revenue}}{\text{Employees}}$	=	$\frac{\$137,542.76}{3.4}$	=	\$40,453.75
$\frac{\text{Expenses}}{\text{Employees}}$	=	$\frac{\$282,564.53}{3.4}$	=	\$83,107.21
$\frac{\text{Expenses}}{\text{Revenue}}$	=	$\frac{\$282,564.53}{\$137,542.76}$	=	205.44%
$\frac{\text{Revenue}}{\text{Expenses}}$	=	$\frac{\$137,542.76}{\$282,564.53}$	=	48.68%

Fuel Dispensing

$\frac{\text{Revenue}}{\text{Employees}}$	=	$\frac{\$3,951,890.03}{9.8}$	=	\$403,254.08
$\frac{\text{Expenses}}{\text{Employees}}$	=	$\frac{\$3,950,426.70}{9.8}$	=	\$403,104.77
$\frac{\text{Expenses}}{\text{Revenue}}$	=	$\frac{\$3,950,426.70}{\$3,951,890.03}$	=	99.96%
$\frac{\text{Revenue}}{\text{Expenses}}$	=	$\frac{\$3,951,890.03}{\$3,950,426.70}$	=	100.04%

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Administration

$$\frac{\text{Expenses}}{\text{Employees}} = \frac{\$219,745.05}{8.2} = \$26,798.18$$

$$\frac{\text{Expenses}}{\text{Division Total}} = \frac{\$219,745.05}{\$10,893,378.40} = 2.02\%$$

How Administrative FTEs are Allocated

Administration	5.1
Federal Surplus	0.6
State Surplus	0.7
Motor Pool	3.0
Daily Pools	0.0
Fuel Dispensing	1.8
Fuel Mitigation	0.0
Total Admin FTE	<u>11.2</u>

Accidents

2003 Accidents Closed	32
2003 Accidents Open	3
2003 Accident Costs Reimbursed in 2004	\$83,055.00
2004 Accidents Opened	369
2004 Accidents Closed	247
2004 Accident Costs Incurred	\$323,984.57
2004 Accident Costs Reimbursed	\$215,651.92

$$\frac{\text{Costs}}{\text{Reimbursements}} = \frac{\$323,984.57}{\$215,651.92} = 150.23\%$$

$$\frac{\text{Reimbursements}}{\text{Costs}} = \frac{\$215,651.92}{\$323,984.57} = 66.56\%$$